151 LATIF NORTH

FREE FOR LOCAL GOVERNMENT TREASURERS & S151 OFFICERS

3rd Regional **Local Authority** Treasurers Investment Forum

WEDNESDAY 25TH MARCH, 2020 • RADISSON BLU EDWARDIAN, MANCHESTER

Speakers Including



James Bevan CCLA



Mike Jensen
Lancashire
County Council



Becky HellardBirmingham City
Council



Tim SeagraveManchester
City Council



Arnab Das Invesco



Professor Donna Hall, CBE New Local Government Network

"

Definitely one of the best conferences of the year.

finance manager treasury & capital, Oldham Metropolitan Borough Council

PANELS, PRESENTATIONS & ROUNDTABLE DISCUSSIONS COVERING

- PWLB Rate Rise
- BREXIT, Election, Interest Rates
- Debt Strategy & Providers
- Annual Investment Strategy Review

- ESG for Treasurers
- CIPFA Commercial Guidance
- Borrowing in Advance of Need
- MHCLG Q&A
- MTFP Planning

Lead Sponsor



Conference Sponsors





Exhibitors

















"A really useful day to focus on current treasury issues and excellent networking opportunity."

General managerresources, **Purbeck District Council**



Principal accountant, **Rugby Borough Council**





"Excellent day, thought provoking and very useful."

Treasury management accountant, Blackpool Borough Council



"Very informative and well run conference."

Treasury and corporate accountant
Solihull Metropolitan
Borough Council



"An excellent conference, provides a great opportunity to network and connect with local treasurers."

Head of client relationship management, **State Street Global Advisors**





LATIF NORTH AGENDA

CHAIR'S OPENING REMARKS Tim Seagrave

group finance lead - capital & treasury management Manchester City Council

MACRO OUTLOOK PANEL Where has Brexit and a general election left the UK economy?

What will the economic impact of the Brexit withdrawal be? What are the prospects for interest rates? Are investors looking once more to the UK? Are Central Banks well placed to deal with future challenges? Our economists and markets experts answer our questions and yours.

James Bevan

CIO CCLA

Arnab Das

global market strategist Invesco

Other speaker to be confirmed

ROOM151 CURRENT AFFAIRS SURVEY 2020

From council resilience to treasury investments and debt strategy, our 3rd annual current affairs survey, coinciding with LATIF North, gauges finance officer sentiment on the burning issues of the day.

John Kelly client director CCLA

Local authority borrowing after the PWLB rate change

The cost of borrowing from the PWLB rose by 1% in Q4, 2019, reportedly to quell excessive local government borrowing. To say the least, the implications have been wide-reaching. Our panellists discuss how borrowing strategies are evolving in response, and what alternative sources of debt are emerging.

Innes Edwards

treasury manager Edinburgh City Council

Mike Jensen

director of investments Lancashire County Council

Caroline Ly

director - corporate finance - capital & debt advisory Ernst & Young LLP

ROUNDTABLE DISCUSSION How is your debt strategy evolving?

How has your borrowing changed since the 1% rate hike? Are you looking to the private sector for loans and if so what type of debt and how? What advice have you been given since the rise? Are you changing the way you lend to or borrow from other local authorities?

Groups of 6-8 delegates share their thoughts.

ESG IN TREASURY INVESTMENTS

What is ESG and why are pension fund investors increasingly hardwiring it into their investment process? Is it relevant in the same way to treasury managers? Is there demand for ESG products from treasurers and/or members and can the market meet that demand?

Leon Kamhi

head of responsibility Hermes Investment Management



ROUNDTABLE DISCUSSION
How has you Annual
Investment Strategy changed
in the last year and what
developments do you see
going forward?

In groups of 6-8, local authority delegates and service providers discuss the changes they are seeing in treasury investment choices.





LATIF NORTH AGENDA

Policy update and Q&A with MHCLG

Matt Hemsley provides a short update on treasury and capital policy from the Ministry of Housing, Communities and Local Government before taking your questions.

Matt Hemsley

head of sustainability accounting and capital MHCLG

TREASURERS Q&A

- > Will the CIPFA Prudential Property Investment guidance have an impact on the commercial agenda?
- > How much certainty can treasurers build into their MTFP in respect of RSG, business rates and New Homes Bonus?
- > Will LAs be at the heart of an increase in house building? If so, via the HRA or a greater number of LA housing companies?

Our panel of senior finance officers answer our questions and yours.

Luke Webster

CIO

GLA

Becky Hellard

interim chief finance officer Birmingham City Council

Monderator:

Chris West

former s151, Coventry City Council consultant

Other speakers to be confirmed



Luke Webster, CIO, GLA

SPECIAL GUEST PRESENTATION



Prof. Donna Hall, CBE chair New Local Government Network

CONFERENCE CLOSE FOLLOWED BY DRINKS AND DINNERS AT ASHA'S RESTAURANT

LOCAL GOVERNMENT TREASURY OFFICERS AND S151S CAN REGISTER A FREE PLACE

subject to availability at www.surveymonkey.co.uk /r/LATIFNORTH

Room151 Conferences 2020

12th Local Authority
Treasurers'
Investment Forum
& FDs' Summit

SEPTEMBER 17TH, 2020 LONDON STOCK EXCHANGE

250+ delegates and 20+ exhibitors descend on the London Stock Exchange for the largest gathering of UK council treasury managers in the conference calendar.

For further information email events@room151.co.uk

"As a place to network, discover how other local authorities are managing their treasury portfolios, and to explore new ideas with colleagues in both the public and private sector, it is exceptional."

Capital & treasury management finance lead

Manchester City Council

Room151's LGPS Investment Forum

NOVEMBER 9TH, 2020 LONDON STOCK EXCHANGE

Investment officers and s151s from administering authorities and their pools weight up the major trends impacting their investment strategy over the long term.

events@room151.co.uk

"Exceptionally good: credible and knowledgeable speakers, excellent venue and logistics.." Chief executive Lothian Pension Fund



GOOD INVESTMENT

CCLA has managed local authority funds for over 40 years and charities for 60 years.

The Public Sector Deposit Fund is a UK domiciled money market fund offering the advantages of scale and diversification. The minimum deposit is £25K.

The Local Authorities' Property Fund has an objective of providing a high income and growth over time. The Fund provides direct exposure to commercial property through a portfolio of good quality assets, diversified by sector and location across the UK. This product is only available to professional or elective professional clients. The minimum deposit is £25K.

The Diversified Income Fund is a balanced multi-asset investment fund, which aims to provide an attractive and rising income with the potential for increased capital values over time. The fund is structured to provide a higher income than cash but with lower risk than property or longer dated bonds. The minimum deposit is £1M.

With persistent low interest rates, some allocation of longer-term funds to higher yielding assets is increasingly considered a prudent diversification of resources. These funds benefit from strong governance and transparency.

CCLA Investment Management Limited and CCLA Fund Managers Limited are authorised and regulated by the Financial Conduct Authority.

CCLA

Senator House 85 Queen Victoria Street London EC4V 4ET www.ccla.co.uk

Mark Davies

07904 657815 mark.davies@ccla.co.uk

Kelly Watson

07879 553807 kelly.watson@ccla.co.uk

CONFERENCE SPONSORS



Federated Investors (UK) LLP is a UK subsidiary of Federated Investors, Inc. Federated Investors, Inc. is one of the largest investment managers globally, managing \$527.2 billion in assets as of 30 September 2019. With AAA rated Money Market Funds and a variety of separately managed account options, Federated provides comprehensive investment cash management solutions to public sector clients and pension funds, institutions and intermediaries, Government entities, Universities and Colleges, Insurance companies, foundations and endowments.

Federated Investors (UK) is authorised and regulated by the Financial Conduct Authority. Federated is a member of the Institutional Money Market Funds Association (IMMFA).

FEDERATED INVESTORS

150 Cheapside London EC2V 6ET www.federatedinvestors.co.uk

Gavin Haywood

020 7292 8624 ghaywood@federatedinv.com



For more than 35 years, **Invesco Global Liquidity** has put investors first by offering a disciplined investment approach, high-quality products and distinguished client service and support. In this time, we have developed a range of treasury solutions and short-term money market funds across US dollar, sterling and euro currencies. With global assets under management of over £117bn (as at 30.09.19), managed on behalf of corporations, local government institutions, charities, insurance companies and sovereign wealth funds, we offer diversified investment and same day liquidity, whilst delivering a yield comparable to overnight deposit rates. Invesco Global Liquidity is part of Invesco, one of the world's largest independent investment management organisations. Invesco's sole focus is investment management – so with no distractions from competing interests, we are able to focus all our global resources on providing our clients with the investment expertise and personal service they expect.

INVESCO

43-45 Portman Square London, W1H 6LY www.invesco.co.uk/institutional

Alice Murphy

Institutional Sales & Client Relationship Management +44 (0)208 538 4975 +44 (0)7547 959 388 alice.murphy@invesco.com



Authority Treasurers **Investment Forum**

WHERE & WHEN?

Wednesday, March 25th, 2020

Radisson Blu Edwardian, Manchester Free Trade Hall. Peter Street Manchester, M2 5GP



LATIF NORTH TIMINGS

08.45 Registration/Networking

09.30 Chair's opening remarks

13.00 Lunch

17.00 Chair's Closing Remarks

17.15 Drinks reception followed by buffet dinner at Asha's Manchester

PUBLIC SECTOR DELEGATE REGISTRATION

Please read carefully

- Limited free places are available only to qualifying finance officers at UK local authorities and other public sector bodies.
- Qualifying officers can register online at www.surveymonkey.co.uk/r/LATIFNORTH
- Maximum of two qualifying officers per council.
- Please only complete the registration form if you fully expect to attend the conference.
- Delegates who register and then do not attend may be charged to attend future Room151 events.
- Delegate places are subject to availability and the terms and conditions outlined in the registration form. Delegates are responsible for arranging and paying for their own travel.

EXHIBIT AT LATIF & FDs' SUMMIT 2020

Exhibition space at LATIF North is now sold out. For further information on sponsorship or exhibition at our 12th LATIF and FDs' Summit, on September 17th 2020, please contact events@room151.co.uk or call **020 8617 3119**



Room151